





Discovering Together - helping you with knowledge of the toughest challenges.



What are your competitors doing...

...offer their customers real time and pick- ups wherever and whenever customers want.

So what are you thinking about Winning the customer?



So what is it that you can do?

End-to-End Services with 500 End-to-End Services with



Lead Management

Lead Generation

Suspect Database Dealer Coordination Assisted loan origination Document Pick up & Validation KYC RBI Compliance Channel Management,

Lead Confirmation

Lead Analysis Appointment tracking Stakeholder Coordination

Pre-Sanction

Assistant loan origination Document pick up & validation KYC RBI Compliance

Pre-Disbursement

Contract Management Security PDC Management NACH mandate process

Client Servicing

Post Disbursement

Insurance management Vehicle RTO forms Welcome kit C-KYC Hypothecation charge Records Management

Service Requests

Insurance management Vehicle RTO forms Welcome kit C-KYC Hypothecation charge Records

Collections

EMI/NACH submission Bounce /Lapse Checks Repossession Notice Post-Disbursement

Closure

Normal Closure & Foreclosure Document retrieval & handover Record retention & destruction



Scope of benchmark...

Determine the offering to create a differentiated and profitable offering and value proposition for your customer ... A win - win situation for all. What you need is GROWTH



